



## Evergy Mandatory Residential Customer TOU Implementation

Missouri Public Service Commission Update File No. EW-2023-0199 January 22, 2024





## Agenda

- Enrollment Update
- Rate Switching
- Average Payment Plan
- TOU Bill Impacts
- Electric Heat & Income-Eligible Customers
- Solar Subscription Rider

## **Enrollment Update**



### Time-of-Use Rate Enrollments

### Active Customers on TOU rates as of January 12, 2024

				% of
Rate Plan	MO West	MO Metro	Total	enrollments
Nights & Weekends Max Plan				
(3-period/high differential)	15,709	8,130	23,839	4.2%
Nights & Weekends Plan*				
(3-period)	7,778	5,564	13,342	2.3%
Default Time Based Plan				
(peak adjustment charge/low diff/default)	251,615	228,884	480,499	84.2%
Summer Peak Time Based Plan				
(2-period)	26,253	26,764	53,017	9.3%
EV Only Plan				
(separately metered/3-period/high differential				
EV rate)	2	-	2	0.0%
Total	301,357	269,342	570,699	

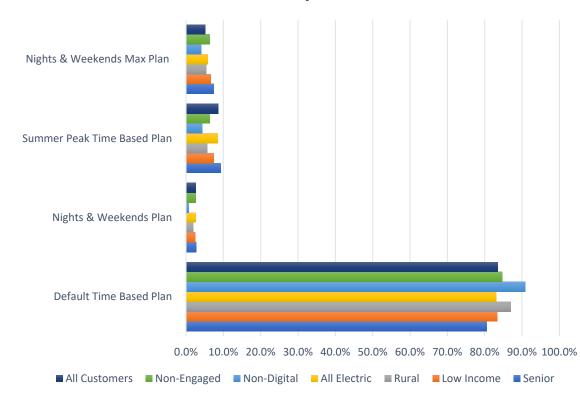
\* Inclusive of pre-existing enrollments



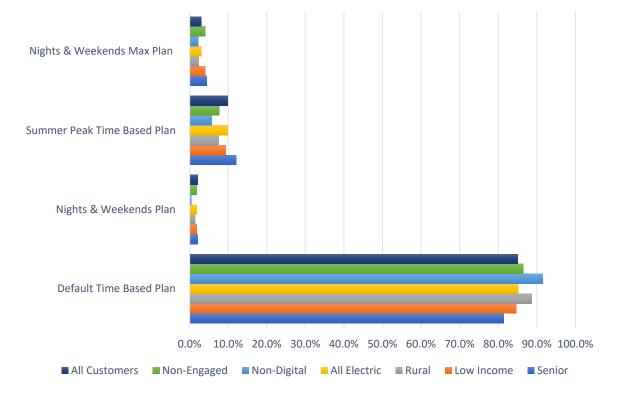
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#### MO West % of Rate Enrollment by Segment January 2024



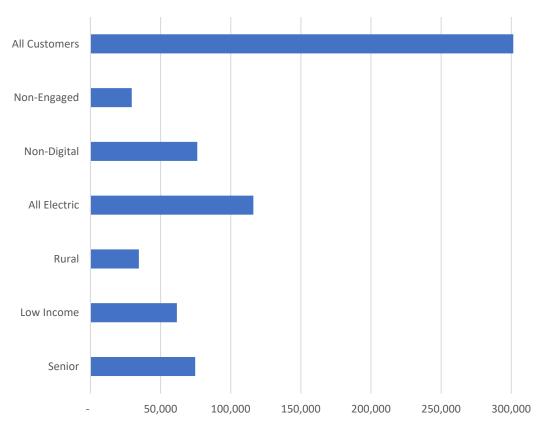
#### MO Metro % of Rate Enrollment by Segment January 2024



\*Customers can be included in multiple segments

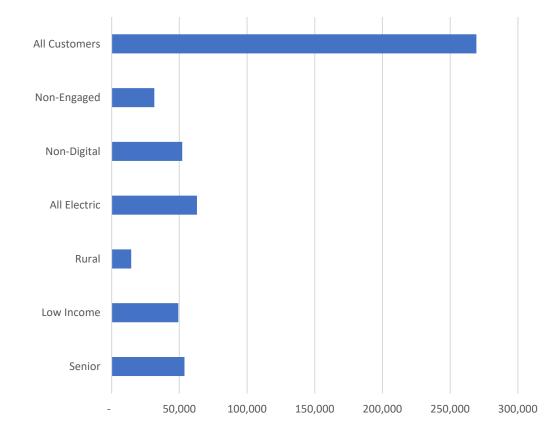






#### MO West Counts in Segments vs All Customers

#### MO Metro Counts in Segments vs All Customers





<sup>\*</sup>Customers can be included in multiple segments

## Rate Switching Update





Number of rate changes by Customer from original selection or defaulted rate	Number of Customers who have made changes	
Data as of 1/12/24	Missouri West	Missouri Metro
1 rate change	5,727	4,205
2 rate changes	400	305
3 rate changes	42	57
4 rate changes	11	4
5 rate changes	2	-
10 rate changes		1

\*January reports exclude rate changes that resulted from a gap of time in service. (customers who participated in the TOU rates during the pilot window but discontinue prior to the mandated rates, Landlord reverts, customers cut for non-pay, closed out and then come back on, etc.)



8 TOU On-the-Record / January 22, 2024

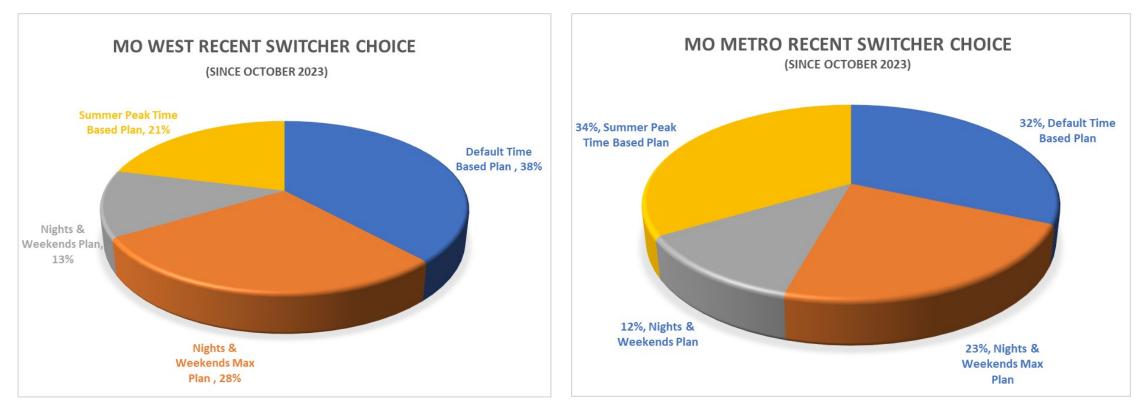
## Rate Switcher Insights

- ~2% of customers have made a rate switch since electing a TOU rate
- ~ 2,400 switchers were previously on original 3-period TOU rate prior to 2023 (22% of switchers)
- ~ 406K customers were defaulted into Default Time Based Plan
- ~ 2,000 customers have selected a new rate after transitioned to Default Time Based Plan
  - (19% of switchers, 0.3% of customers, 0.5% of customers defaulted)
- ~ 450 customers have moved to Net Meter specific TOU rate following installation of solar





### Recent Rate Choice\*



<sup>\*</sup>approximately 5,700 switches



## Average Payment Plan Update





### Customer Mix of APP enrollments on TOU and Non-TOU rates

	Residential				
	Customer On				% of TOU
	Avg Pay Plan			# of TOU Rate	Customers
Division	(APP)	# of Accounts	% of APP	Customers	on APP
MO West	No	206,248	78.6%	206,234	78.6%
MO West	Yes	56,033	21.4%	56,029	21.4%
Total		262,281		262,263	
MO Metro	No	225,778	78.1%	225,743	78.1%
MO Metro	Yes	63,165	21.9%	63,156	21.9%
Total		288,943		288,899	

• Data as of 1/4/2024





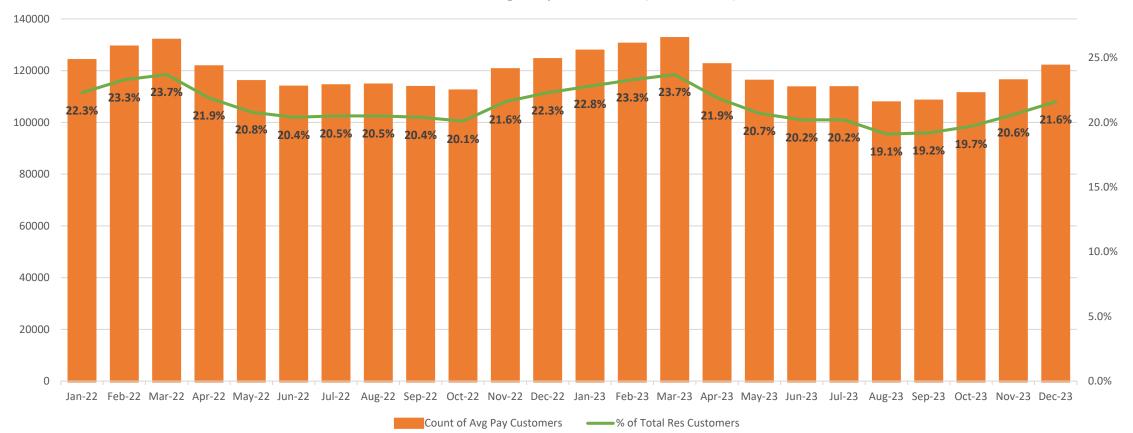
### Customer Accounts and status of APP enrollment

Active Customers on APP and on TOU rate as of 1/2/2024	Counts	Notes
Customer previously on APP and currently on APP	97,269	Count of accounts that were previously and currently on APP.
Customer previously on APP and NOT currently on APP	3,860	Approx 3300 of these customers elected to change rates prior to system updates that automatically re-enrolled them in APP. Self-serve customers were alerted to this process and asked to call the contact center to re-enroll. The system updates were effective 8/23/23.
Customer previously on APP, changed rates without APP, but now currently on APP	5,279	Customers that have been manually re-enrolled due to exception or who have called to re-enroll.
Customer previously on APP, changed rates with APP, but now currently not on APP	3,449	Customers have elected to un-enroll or have other circumstances where the account is no longer on APP.
Total	109,857	





### Cold Weather Plans increase APP enrollments seasonally



Missouri Average Pay Customers (Residential)



## **TOU Bill Impacts**





• Evergy presented summary of bill impacts at August 10, 2023 On The Record Presentation utilizing Oracle's online tool analyses, based on June 2022-May 2023 usage data

Annual Bill Changes Comparison to Default Time Based Plan*			
	Metro	West	
Bill increase	25%	19%	
No change	1.5%	1%	
Bill decrease	73.5%	80%	
*Previously referred to as Peak Reward Saver			

 Unless directed or determined otherwise, using Oracle's analyses, Evergy plans to holistically evaluate customer bill impact from mandatory TOU rates to gather meaningful information that could be used to better inform customer education, future rate recommendations or business decisions, for example



## Electric Heat & Income-Eligible Customers



## Electric Heat Customers

Most customers have only received one or two bills since the TOU transition

- December 2023 heating degree days were 23% lower year over year
- Bill impact thus far has been minimal or will increase slightly for all electric customers on Default Time Based Plan
- Customer Contact Center experienced significant decrease in TOU calls offered in December from peak in September 2023 (31k calls to 1800 calls) and in duration once mandatory transition occurred
- Connect Center also experienced significant decrease in TOU walk-ins in Q4 2023
- Recent effect of sub-zero temperatures:
  - Dual fuel/hybrid heat pump customers with auxiliary/back up gas heat these customers will switch to back up fuel once temperatures are below a certain level (32 degrees, for example)
  - All electric resistance heating and electric heat pump with electric resistance back up these customers will be impacted the greatest as units are running more often and during peak hours to catch up with cold weather





Evergy continues to provide support to special customer groups

As Evergy moves into Phase 4 and 5 of our outreach campaign, we continue to focus on **Electric Heat, Income-Eligible and Senior customers** as a key outreach audience. Phase 4 includes the addition of promoting energy efficiency products and assistance programs.

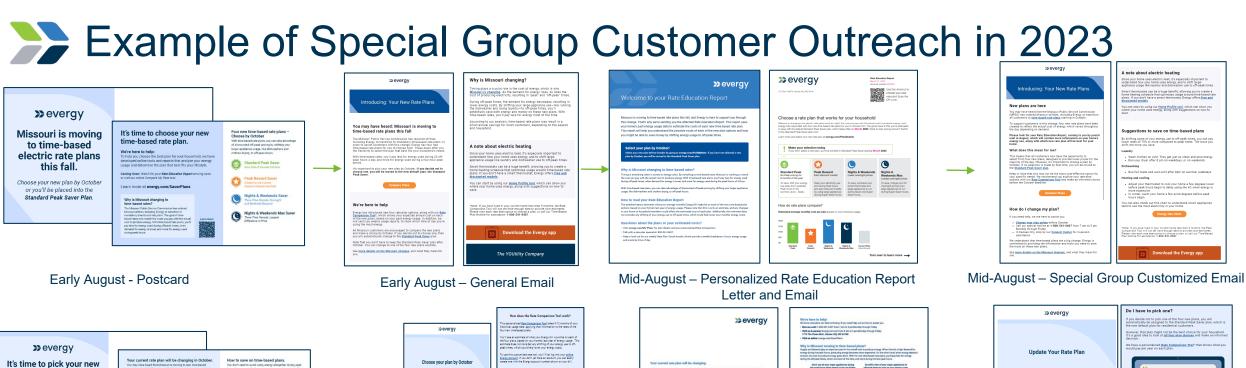
### **Electric Heat**

- Continue to send Rate Education Reports (RER) twice a year to all customers.
- Increase direct mail and email outreach to electric heat rate customers, to assist customers with tips for shifts or savings energy during the winter season.
- Messaging includes notes about the impact due to the loss of the discounted Electric Heat rate. (examples included in the monthly dashboard filing)
- Phase 4 of the campaign adds messaging around MEEIA products.

### **Income-Eligible and Seniors**

- Continued training for agency partners to enhance their knowledge and ability to promote our services.
- Utilize the bilingual handout and video on Time-of-Use (TOU) plans in Spanish to facilitate customer understanding and engagement.
- Continue to host and participate in community events (conducted more than 70 in 2023).
- Continue to provide tips and programs that help customers manage their energy usage.







#### Early September - Postcard



Early October - Letter and Email



#### Early September - General Email

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#### Early November - Mailed Welcome Kit

#### Other Items:

Monthly Bill Inserts

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- 1-11

- **Community Events**
- Connect Visits and Events
- Agency Webinars -
- Videos
- Continue outreach in Winter 2023 and 2024



Rate Comparison Tool

Best Plan

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Standard Peak Saver

nent Plan

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Standard Tier Plan

It's time to choose your new rate plan

ncluding Evergy, to change to time-base

Plan Options

<u>Change your plan online</u> before October.
Call our rate plan hotline at <u>1-800-541-0407</u> from 7 am to 5 pr

Mid-September - Special Group Customized Email

In Kansas City, stop by our <u>Connect Center</u> for

How do I change my plan?

See more details on the Missouri c

Solar Subscription Program Rider (ET-2024-0182)



### Solar Subscription Program Rider

Evergy placed SSP customers on Default Time Based Plan following tariff approval

- SSP was not specifically addressed in the mandatory TOU Order and Evergy had not planned for mandatory TOU rates in its tariff design
- Upon mandatory rate implementation, Evergy discovered tariff deficiency that did not allow Evergy to calculate monthly billing under the TOU rates, other than the Default Time Based rate construct
- Because there had been no methodology contemplated at that time to allocate solar resource production to time periods, Evergy recommended to Staff that SSP customers be defaulted to Default Time Based plan, similar to net metering customers
- Staff preferred that alternate billing methods be proposed by Evergy to allow greater TOU rate choice for SSP customers other than the Default Time Based plan
- Evergy began exploring methodologies to allocate solar resource production to billing periods and proposed a fixed allocation based on Greenwood solar facility. Revised tariffs were filed.



### Solar Subscription Program Rider

Evergy requested SSP tariff effective date of October 1, 2024

- Evergy identified that billing system changes are warranted to implement the proposed allocation, which includes design and testing
- Evergy proposed an effective date of October 1, 2024 that provides a balance of continuing to execute on existing billing projects without jeopardizing planned work with this new billing change



## **TOU Reporting**



## Reporting Recommendations

- Move to Quarterly Reporting
- Reporting shall include the following:
  - Customer rate counts enrollment data
  - Rate Switching information
  - Any new education material



## Questions

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