

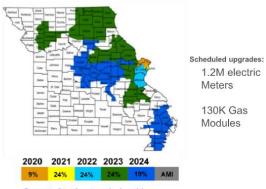
Discussion Topics



- Opening Remarks Tara Oglesby, Vice President Customer Experience
- TOU SMP Update Jeff Esserman, Director, Smart Meter Program
- · Customer Communications Plan Amanda Barbieri, Sr. Manager, Smart Meter Program
- Additional Discussion Attendees:
 - o Mark Birk Sr. Vice President, Customer Operations, Ameren Missouri
 - o Tom Byrne Sr. Director, Regulatory Affairs, Ameren Missouri
 - o Clark Allen Sr. Manager, Digital Program Management, Ameren Services
 - o Gaye Suggett Manager, Regulatory Affairs, Ameren Missouri
 - o Steve Wills Director, Regulatory Affairs, Ameren Missouri

Smart Meter Program (AMI) Update

- The Smart Meter Program successfully deployed approximately 140,000 advanced meters in 2020.
- The Smart Meter Communication network is performing as designed. Read performance is at 99.7% in the St. Charles Operating Area.
- We have revised our initial deployment completion target from 2025 to a completion date no later than year-end 2024.
- Our new accelerated plan adheres to our SB 564 capital planning guidelines and is intended to accelerate the operations savings and customer benefits of the Smart Meter program.



Percent of total meters deployed by year.

Deployment Location	Timing
St. Charles	2020
St. Louis Metro	2021 - 2022
Extended Areas: Central, South, North	2023 - 2024





Components of TOU Customer Experience Enablement

Success Pillars

Education & Outreach

Providing customers with **simple**, and **easy to understand** communications.

- Mail / Post cards
- Online: Ameren.com
- Contact Center

Ease of Experience

Our execution will be brought to life by focusing on processes that are easy for customer to understand and navigate.

- Multi channel rate choice
- State of the art usage tools and rate comparisons

Ongoing Engagement

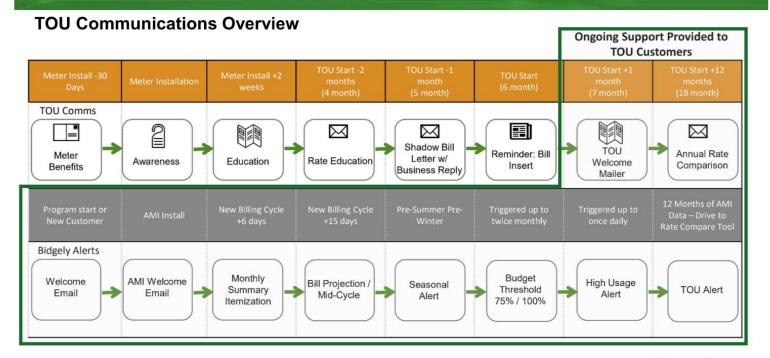
Our objective is to build **deeper customer engagement** over time on energy use and rate options to empower customers.

- Alerts and notifications
- Annual assessments

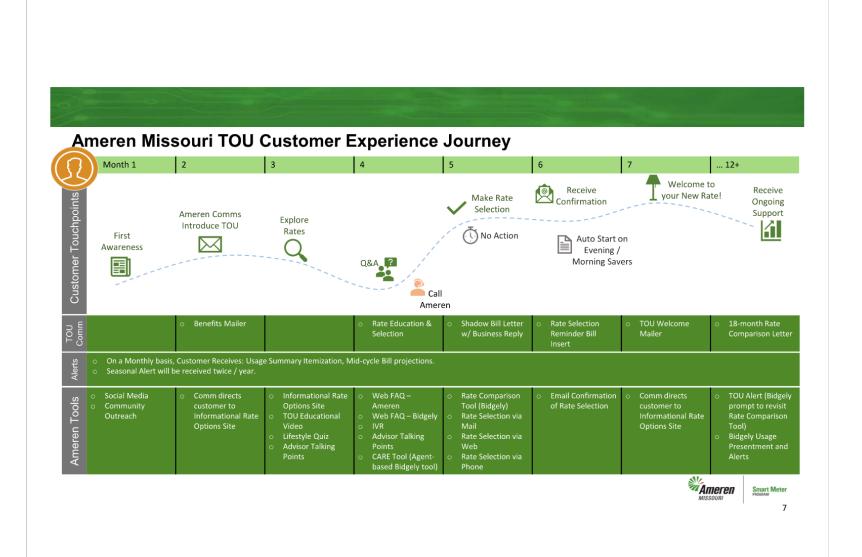












Rate Selection & Customer Convenience

Customers are provided various channels for rate selection, all of which have been designed for Customer convenience.

Creating convenient solutions for our Ameren Missouri customers			
	For Tech Savvy Customers	For Non-Tech Savvy Customers	
Web	✓		Web tools will be educational and promote self-service.
IVR	✓		The IVR will provide a simple way for Customers to keep their current rate.
Specialized Advisor		✓	Advisors will be trained on TOU talking points and prepared to walk a customer through the selection process, including processing their selection live.
Letter / Return Mail		√	As part of a mailed communication, Customers will have the option to make a selection by returning the tear-off portion in the envelope provided.

Customer navigates to their account on Ameren.com



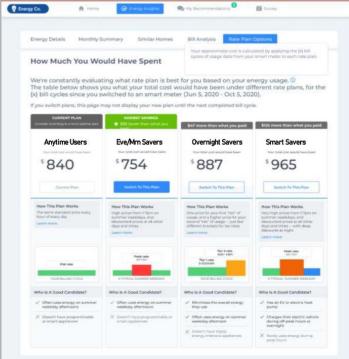
A Customer is provided many opportunities to learn more and make an educated rate selection.

From their account dashboard, they will have the ability to navigate to the Rate Comparison Tool, the Rate Options informational site, and the Rate Selection Tool.





Customer navigates to the Rate Comparison Tool *



A Customer has the ability to compare potential costs based on their typical usage for all rate options.

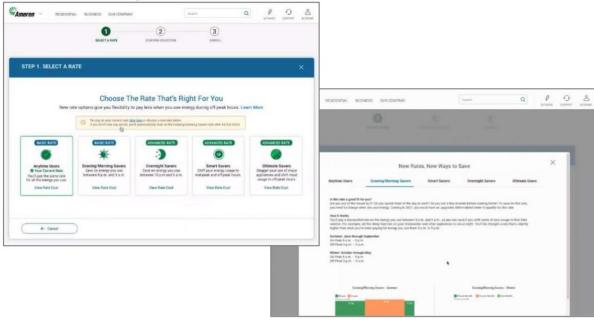
They can then navigate to the Rate Selection Tool by selecting "Switch to this Plan," or they can navigate to the Rate Option informational site by clicking "Learn More"

Call center advisors have the ability to mirror this presentment feature within the CARES tool to help guide customers through rate comparison and selection.

*This is an out of the box example; subject to change and will include disclaimers particular to Ameren Customers.



Customer navigates to the Rate Selection Tool – Views Rates

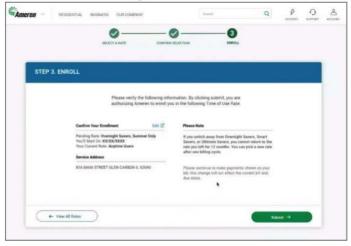


A Customer's options are laid out clearly for them in the Rate Selection Tool. There is also an opportunity here to "Learn More" about each rate.

A customer can review the details of each rate from within the Rate Selection Tool. They can then return to the Rate Selection Tool by simply clicking the "X" on the pop-up screen.



Customer navigates the Rate Selection Tool – Confirms their Selection



[Rate Confirmation Email - Not Final Version]

Dear Ameren Missouri Customer,

Your recent rate change request on account number ending in XXXX was successful!

For more information, including tips on how to be successful on this rate, please login k to Ameren.com> to your account.

If you didn't take this action please contact us k to Ameren.com/missouri/contact-us>.

Sincerely, Ameren Missouri Customer Service A Customer is given the opportunity to review the details of their selection, including their current rate, the rate chosen, and the effective date of the new rate. Customers are notified of their ability to make future rate changes. They can then submit their selection.

A Customer will receive a brief, generic confirmation email to verify their selection was submitted successfully. They are reminded that they can find more information on the web by logging into their account.

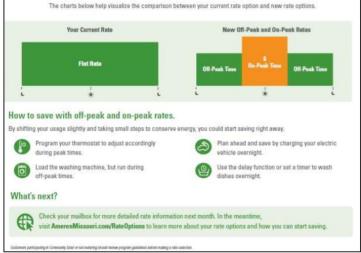




TOU Comms - After 4 Months on New AMI Meter, 2 Months before Automatic start

Customer receives an educational piece on Rate Options directing them to the web for more detailed rate information







TOU Comms – After 5 Months on New AMI Meter, 1 Month before Automatic Start

Customer receives Basic Rate Comparison information and is directed to the web for information on Advanced Rate Options

Customer has the option to respond with a selection at this time YOUR RATE IS CHANGING CHOOSE YOURS NOW. TIONAL DETAILS ABOUT YOUR BASIC RATE OPTIONS his rate a good fit for you? Your next step is simple. If we don't hear from you, you'll automatically start on the To stay on your current Anytime Users rate option, just fill Evening/Morning Savers rate option after XX/XX/XXXX. You out this card and return it in the envelope provided. Please can also go to AmerenMissouri.com/RateOptions before allow seven business days for processing. that date to make your choice online. Check this box to stay on your current Anytime Users rate option. <Account Number> \$136/mo \$136/mo <Customer Name> Signature <Service Address> Date <City>, <State> <ZIP Code> Email To explore all of our expanded rate options and make your choice online, go to AmerenMissouri.com/RateOptions. M Ameren

TOU Comms – After 6 Months on New AMI Meter, at Automatic Start

Customer receives a bill insert informing them of their rate change and directing them to the web to learn about their options





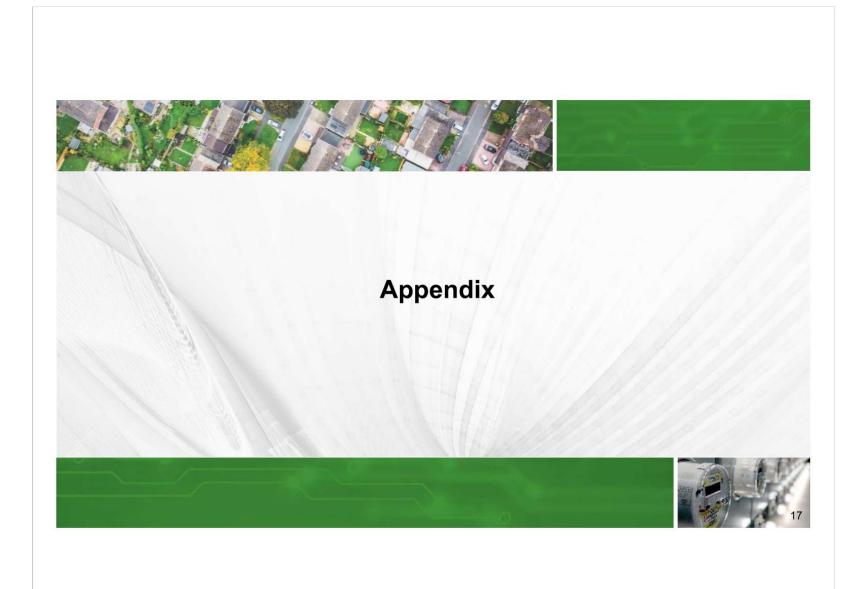
Conclusion

Approaching an Enhanced TOU Customer Experience for Ameren Missouri

- ✓ Overall Billing System readiness
 - ✓ New Rate Structures
 - ✓ Shadow Billing functionality
 - ✓ Interval billing processes in place
- ✓ Refined Communications strategy and assets
- ✓ Enabled enhanced channel availability
- ✓ Developing ongoing energy relationship tools and support for our customers





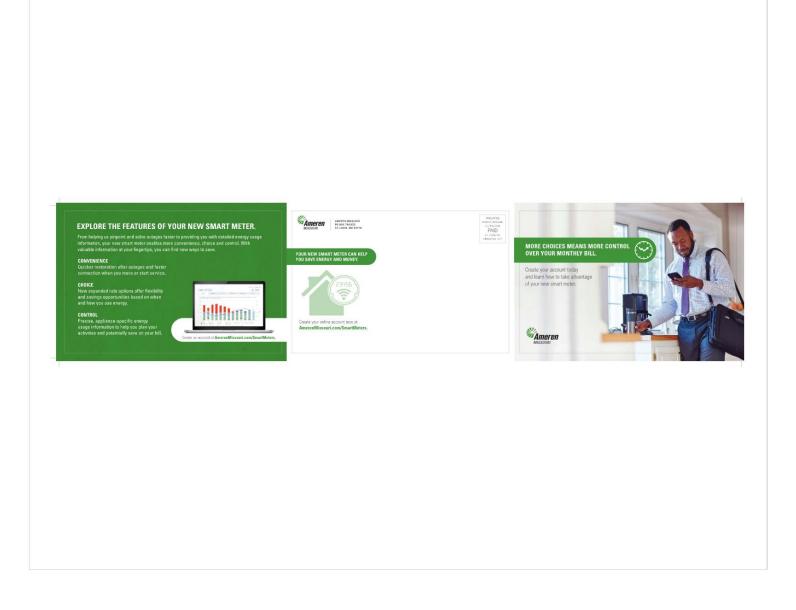


TOU Rate Options Overview

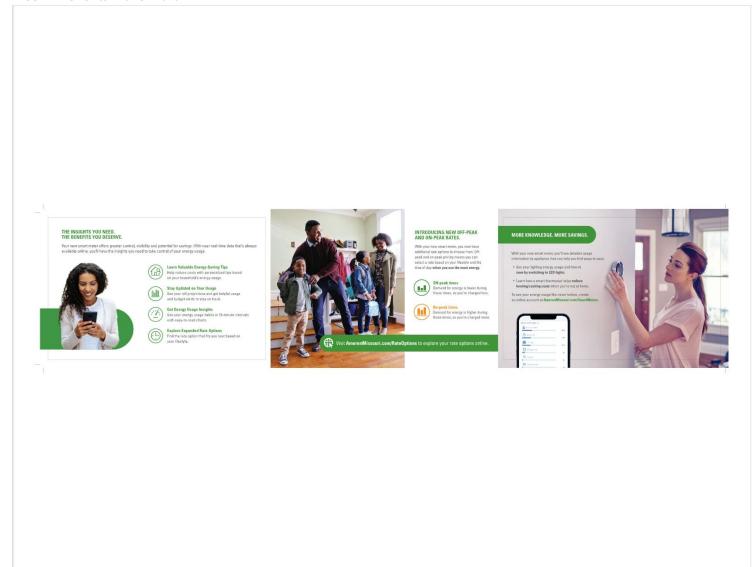
Basic Rate	Basic Rate	Advanced Rate	Advanced Rate	Advanced Rate	Advanced Rate	Advanced Rate
Current Anytime Users (R-Basic)	Default Evening/Morning Savers (R-Day/Night)	New Overnight Savers (R-TOU2)	New Smart Savers (R-TOU)	New Ultimate Savers (R-TOUUS)	New Overnight Savers Summer + Anytime Users Winter (R-TOU2 w/ WB rider)	New Smart Savers Summer + Anytime Users Winter (R-TOU w/ WB rider)
Same rate for all energy used. Savings if usage is decreased.	A discounted rate on the energy used between 9 p.m. and 9 a.m. Savings if usage shifted to that time window.	A discounted rate on the energy used between 10PM and 6AM. Savings if usage shifted to that time window.	The rate for on-peak energy usage is nearly five times as much as the off-peak rate. Big savings if usage shifted to mid-peak and off-peak hours, when energy is least expensive.	Maximized savings if energy use distributed throughout the day and avoids on-peak hours, when energy is most expensive.	"Summer Only" Option where customers switch to Anytime Users in the Winter.	"Summer Only" Option where customers switch to Anytime Users in the Winter.



Week 2 Benefits Mailer Part 1



Week 2 Benefits Mailer Part 2



Month 4 General TOU Education





, now you can choose your rate!

Explore the possibilities of your upgraded meter with expanded rate options from Ameren Missouri. With access to more precise energy usage information, these new rate options give you more control over your monthly energy bill and new opportunities to save.

Introducing new off-peak and on-peak rates.

Today, you have a flat-rate plan – Anytime Users. This means you pay the same amount no matter when you use energy. Our new rate options allow you to control your energy costs based on when you use energy.



Off-peak times

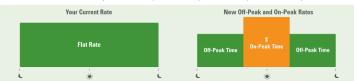
Demand for energy is lower during these times, so you're charged less. These times vary by plan but are typically late at night and in the early morning.



On-peak times

Demand for energy is higher during these times, so you're charged more. These times vary by plan but are typically in the afternoon and early evenings.

The charts below help visualize the comparison between your current rate option and new rate options.



How to save with off-peak and on-peak rates.

By shifting your usage slightly and taking small steps to conserve energy, you could start saving right away.



Program your thermostat to adjust accordingly during peak times.



Plan ahead and save by charging your electric vehicle overnight.



Load the washing machine, but run during off-peak times.



Use the delay function or set a timer to wash

What's next?



Check your mailbox next month for more detailed rate information to help you choose the rate that's best for you. In the meantime, visit AmerenMissouri.com/RateOptions to learn more about your rate options and how you can start saving.

Customers participating in Community Solar or net metering should review program guidelines before making a rate selection

Month 5 Rate Comparison and Business Reply Card Part 1





Now, YOU can choose your rate!

Explore the possibilities of your upgraded meter with expanded rate options from Ameren Missouri. With access to more precise energy usage information, these new rate options give you more control over your monthly energy bill and new opportunities to save.

Introducing our new Evening/Morning Savers rate option.

Today, you have a flat-rate plan – Anytime Users. This means you pay the same amount no matter when you use energy. Designed to suit typical energy users, our new Evening/Morning Savers rate option features off-peak and on-peak pricing to help you control energy costs based on when you use energy.



Off-peak times (9 p.m.-9 a.m.) Demand for energy is lower during these times,



On-peak times (9 a.m.-9 p.m.)

Demand for energy is higher during these times, so you're charged more.

What this means for you.

To give you the opportunity to start managing your energy, you'll start on the Evening/Morning Savers rate option after. This change will happen automatically, but you still have a choice. If you're not interested in taking advantage of off-peak and on-peak pricing, you can choose to stay on your current Anytime Users rate option.

How do your rate options compare?*

The estimated costs below are a customized rate comparison based on how much energy you used and what time of day you used it over the past four months. Making changes in your daily routine, like shifting when you do laundry or run the dishwasher, could lead to savings on your monthly energy bill.

> **Anytime Users** /mo (your current flat rate)

Evening/Morning Savers \$ /mo

To explore even more savings potential with our advanced rate options, visit AmerenMissouri.com/RateOptions.

Your next step is simple.

To stay on your current Anytime Users rate option, just fill out this card and return it in the envelope provided or go to AmerenMissouri.com/RateOptions. Please allow seven business days for processing.



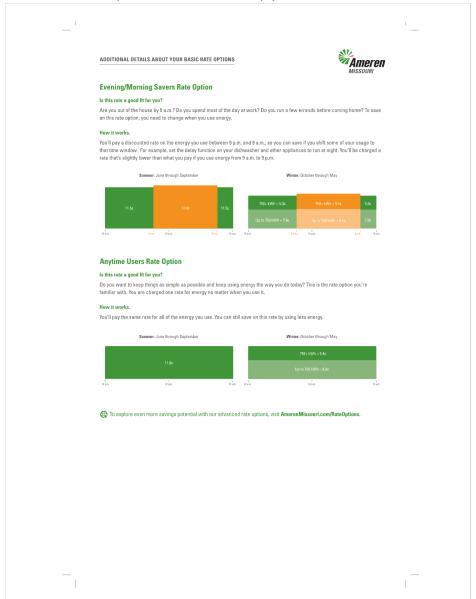
If we don't hear from you, you'll automatically start on the Evening/Morning Savers rate option after. To make your choice online, go to AmerenMissouri.com/RateOptions

Check this box to stay on your current Anytime Users rate option.

To explore all of our expanded rate options and make your choice online, go to AmerenMissouri.com/RateOptions.

Fmail

Month 5 Rate Comparison and Business Reply Card Part 2



YOUR RATE IS CHANGING ON YOUR NEXT BILL. TAKE ACTION NOW TO KEEP YOUR CURRENT RATE!





On your next bill, you'll start on our new Evening/ Morning Savers rate option. Designed to suit typical energy users, this rate option features off-peak and on-peak pricing to help you control energy costs based on **when** you use energy.

To stay on your current rate, go to **AmerenMissouri.com/RateOptions.**



Off-peak times | 9 p.m. – 9 a.m. Energy demand is lower, so you're charged less.



On-peak times | 9 a.m. – 9 p.m. Energy demand is higher, so you're charged more.

STILL TRYING TO DECIDE WHICH RATE OPTION IS RIGHT FOR YOU?





HERE'S HOW TO SELECT THE RATE THAT'S RIGHT FOR YOU:

- GO ONLINE Visit AmerenMissouri.com/RateOptions
- 2 SIGN IN Log in or create a new online account
- 3 **COMPARE** Review Anytime Users and Evening/Morning Savers
- 4 **CHOOSE** Select the best rate for your lifestyle



Visit **AmerenMissouri.com/RateOptions** now to select your rate.